

WiseEnergy Group

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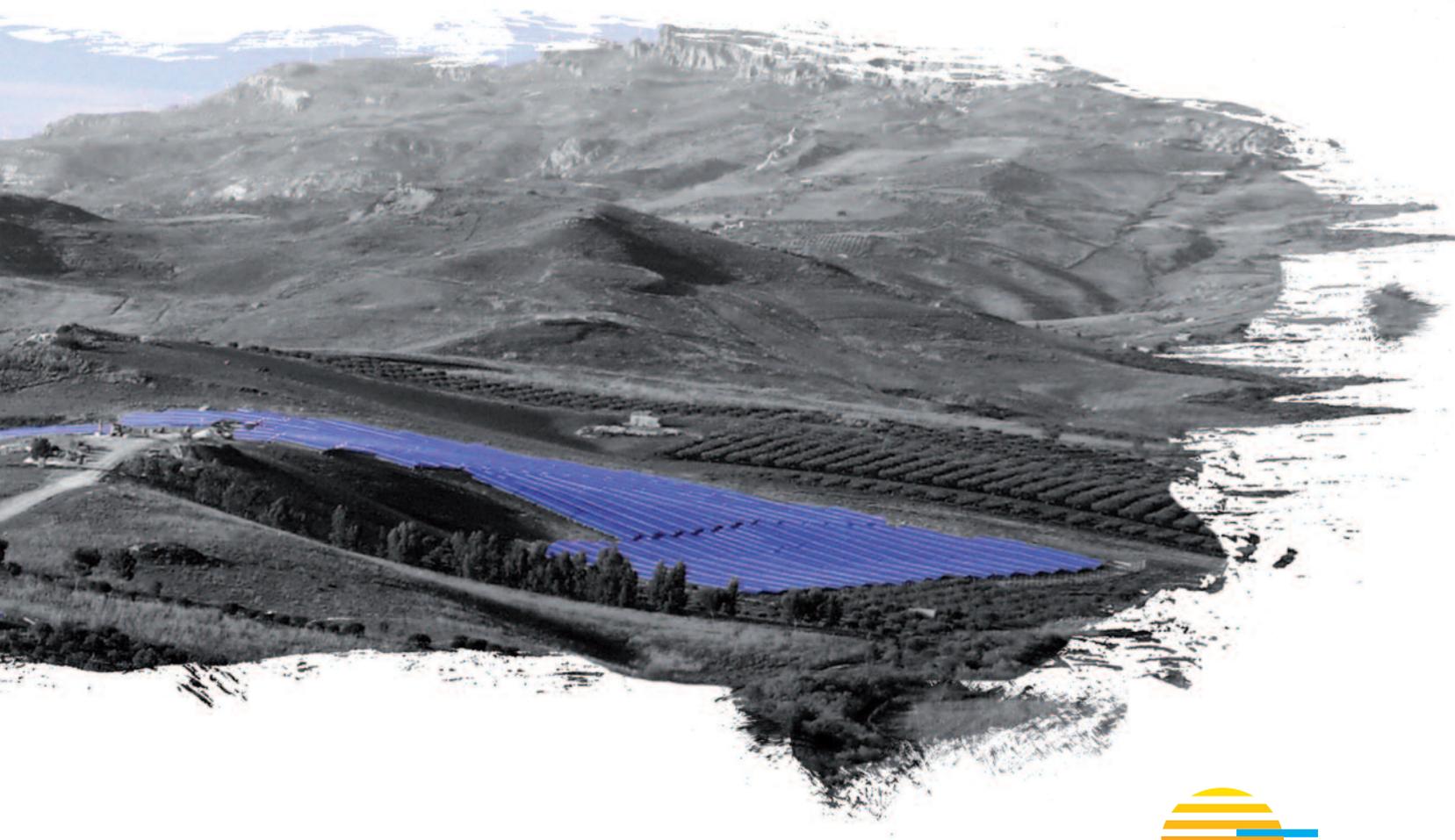
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**“Some painters transform the Sun into a yellow spot;
others transform a yellow spot into the Sun”**

Pablo Picasso



LONDON/MILAN/ROME/PALERMO/CAPE TOWN/JOHANNESBURG



**“We take care of your yellow spot,
and turn it into value”.**

your investment

Your investment in renewable energy has a greater potential. It must be treated as a unique masterpiece to maximize its stable cash flow generation. To maintain the highest value in an ever changing environment a plant requires professional care.

who we are

WiseEnergy is **the largest and fastest growing independent renewable energy plant operator** and the only **fully integrated asset management company** providing a complete range of technical, financial, administrative and operational services.

We are committed to protect and enhance the **long-term quality of plants**, in the interest of our Clients, **optimizing financial performances** and granting a **stable and hassle-free cash flow**.

Since 2008, leveraging on a deep experience in developing, financing and managing renewable energy investments, WiseEnergy rapidly became the largest independent market player, delivering a core strategic advantage of full service integration.

An increasing number of **leading international investors and lending banks** are relying on our services, joining our Client base for a long-term relationship based on alignment of interests, outsourcing to WiseEnergy the whole asset management activity.

Over €4 billion worth portfolio, comprising 1.000 plants, for an installed capacity of over 1.000 MWp

WiseEnergy is the **first specialist asset manager** dedicated to the management of photovoltaic power plants throughout their **entire lifecycle**. We benefit from a multi-disciplinary team with the full range of skills required in order to generate value for investors, allowing them to achieve higher, constant returns, while working with respect to the environment and local communities.

We aim at becoming a **global operator**, able to **support our Clients worldwide and facilitate their international expansion plans**, in any major geographical market and in any major renewable source, including energy efficiency.



- One-stop shop: all services you need for your assets
- Independent: full alignment of interests
- Integrated and focused
- Operational and financial performances driven
- Proactive: anticipate and tackle
- Lifecycle: long-term vision

our competencies

Photovoltaic plants have become a mainstream investment and are increasingly attracting interest from financing institutions and private individuals. Furthermore there is a trend to diversification through investment in new markets and new renewable energy asset classes. Yet, it is difficult to find the immediate availability of a professional asset manager able to both (i) optimize performance through the entire plant lifecycle and (ii) support plant owners across multiple countries.

WiseEnergy possesses all these competencies and provides best in class PV plant management services throughout the lifecycle, including extraordinary events.

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- *“How can I have a sole responsible for the technical, financial and administrative management of my assets?”*
 - *“How can I obtain higher and more stable returns?”*
 - *“Can I access a larger portfolio to benefit from economies of scale?”*
 - *“How can I monitor the operating and financial performance of diverse assets in a coherent way across the portfolio”*
 - *“How can I enter new international markets and start investing in renewable energy plants?”*
 - *“How can I reduce management risk exposure in the short and long term?”*
 - *“How can I prepare for issuing a bond or implement my exit?”*

“many needs, a single partner”





our services

DEVELOPMENT

- Projects selection and support to negotiation and acquisition;
- Project management;
- Plant design and optimisation;
- Permitting and authorisations;
- EPC, O&M selection and contract negotiation;
- Technical Advisor;
- PPA negotiations;
- Public tender REFIT bidding;
- Supporting in financing agreement negotiation.

CONSTRUCTION

- Project Management;
- Owner's engineer;
- EPC contract management (Operating Control, Supervision of Works and Safety Management according to local law, Acceptance Tests, Commissioning Tests etc);
- Ancillary services during the construction phase (remote control, video surveillance, plants' connectivity);
- Activities to secure grid connection and feed-in tariffs, management of relationships with local stakeholders and landowners.

EXTRAORDINARY EVENTS

- Support to plant revamping, capacity enhancement, technological up-date;
- Support in the buying or selling process;
- Performance certification and price setting;
- Support to plant and portfolio value assessment, for owners and lenders;
- Cash-flow certification for financial products (securitisation, bond issuing, etc.);
- Specialist strategic advisory on market development; buy & sell-side financial advisory, fund raising services to Clients in the renewable energy sector.

PLANT OPERATION & MANAGEMENT

- Technical Services:
 - Supervision of the O&M activities and PV plant operations and verification of the maintenance works;
 - Continuous monitoring of plant performance;
 - Verification of the activities relating to Security, Quality, and Environmental Management plans;
 - Management of the relationships with the bodies in charge of electricity meter, public administrations, grid operators, land owners, consortiums and other public or private bodies interested in the Plants;
 - Identification of improvements and amendments to improve plant performance;
 - Periodic site visit.
- Administrative and Financial Services:
 - Support to asset performance appraisal, NAV calculation;
 - Administrative and fiscal accounting management;
 - Invoicing for electricity sales;
 - Cash flow management;
 - Preparation of financial statements;
 - Financial reporting to investors;
 - Preparation of monthly budget and comparison with original business plan;
 - Cost Control and comparison with initial OPEX estimate;
 - Support in the stipulation of financing contracts, relationship management with the financing banks/lending partners;
 - Management of financing agreements; Covenant Calculation;
 - Plant financial performance management;
 - Payment of taxes, verification of charges;
 - Corporate services;
 - Directorship services;
 - Membership to solar industry's associations and active participation in monitoring and contributing in reviewing the regulatory environment; legal aspects.

WiseEnergy can provide its customers with the best solutions, thanks to relationships with key players: lending banks, co-sponsors, local municipalities and central governments, grid operators, power purchasers, EPC and construction companies, maintenance companies, manufacturers, insurance companies, tax agencies.

clients

Owners and investors (Investment Funds, Entrepreneurs/Private Investors) of medium-large scale solar plants, interested in (i) enhancing the overall financial performance of their assets, (ii) preparing to acquire new plants, (iii) maximising exit returns and terms, or (iv) aiming at reducing their fixed costs by externalising services.

Financing banks / leasing companies that wish to reduce short and long-term management risk exposure, to have a fair valuation of on balance sheet assets and to better respond to the Financial Regulator's requirements about risk management.

Utility companies interested in managing their non-core investment in renewable energy assets with a dedicated professional team.

EPC and O&M contractors that wish to provide their clients with independent and impartial confirmation of quality of services or to certify the efficiency of services provided (especially EPCs that build plants "on balance sheet" and aim to sell the plants once operational).

CLIENT BASE: SOME EXAMPLES

- London-based private equity fund manager with a focus on the clean-tech market
- Merchant bank specialised in renewable energy and clean tech
- Italian Investment company dedicated to investments in private equity and infrastructure (participated by one of the largest Italian insurance group)
- Vertically integrated developer and operator of utility-scale PV plants
- Leading French investment fund specialized in solar energy
- The first major leasing lender in renewable energy in Europe
- Major Nordic investors and asset manager focused on renewable energy
- Prominent UK based family office



our team and the relationship with you

Our organization is designed around the Clients' needs. Dedicated Managers leads the relationships with our Clients, supported by an integrated team of specialised professionals with technical, financial, administrative, legal and marketing competences. Our professionals work together with commitment, benefiting from a range of experiences developed across a large number of plants under management. Every experience is a valuable piece of knowledge to help all our Clients obtain the best results from their investments.



partners

WiseEnergy manages a network of relationships with partners to deliver all necessary support to our Clients. Our network includes local developers, maintenance companies, legal experts, insurance companies, security companies, certified inspectors. Join us today to be part of a fast growing business opportunity.



markets & managed projects

WiseEnergy has an established presence in Italy, UK and South Africa and seeks to become a global operator, supporting its Clients in their expansion plans worldwide.

OUR PRESENCE IN THE WORLD



ITALY



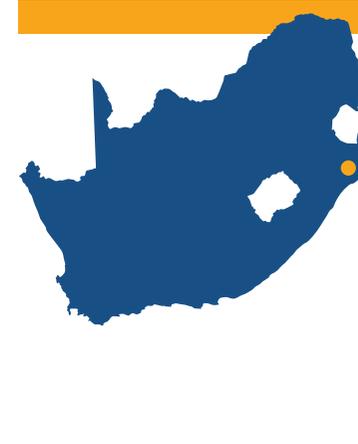
WiseEnergy has contracts for over 1.000 MW of photovoltaic plants across the Italian territory.

UNITED KINGDOM



WiseEnergy currently manages a 2 MW plant in Cornwall and seeks to expand its portfolio under management by leveraging its local presence and extensive network of contacts.

SOUTH AFRICA



WiseEnergy has signed asset management contracts for various plants across South Africa.

why choosing WiseEnergy?

- Our viewpoint: renewable energy is an investment grade financial product for the long run, low risk, sustainable yields
- International reach: we can be wherever your investment are
- Local presence: relationship and partnerships with key local players, and our people on the ground
- A proven track-record in optimizing plant performances through superior technical management and rationalisation of operating expenses
- We are considered to be “forward thinking” in the market



“Delivered, measurable value, anywhere, anytime”.